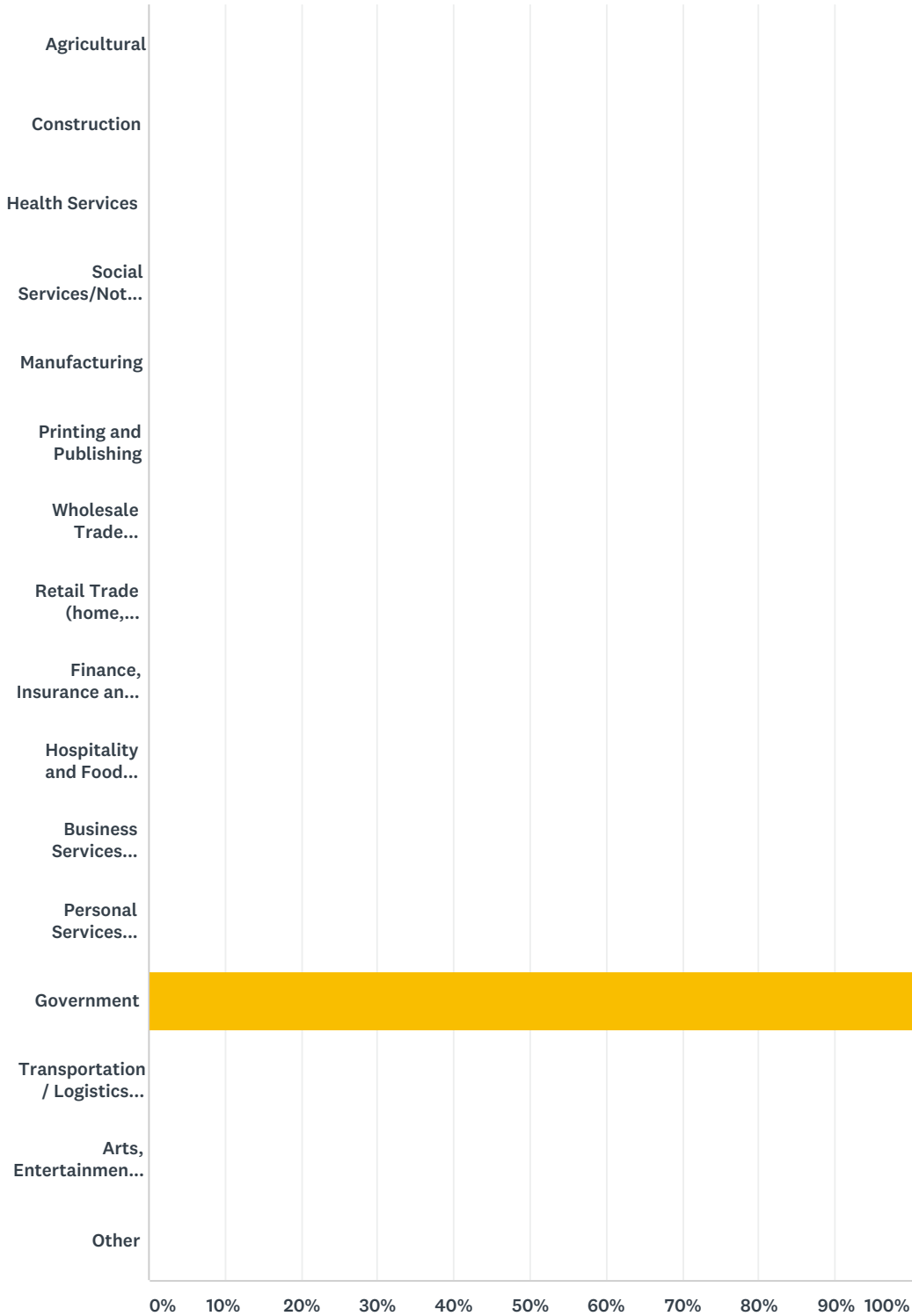


Q1 GENERAL INFORMATION1. Select the Business Sector that best describes your business.

Answered: 4 Skipped: 0



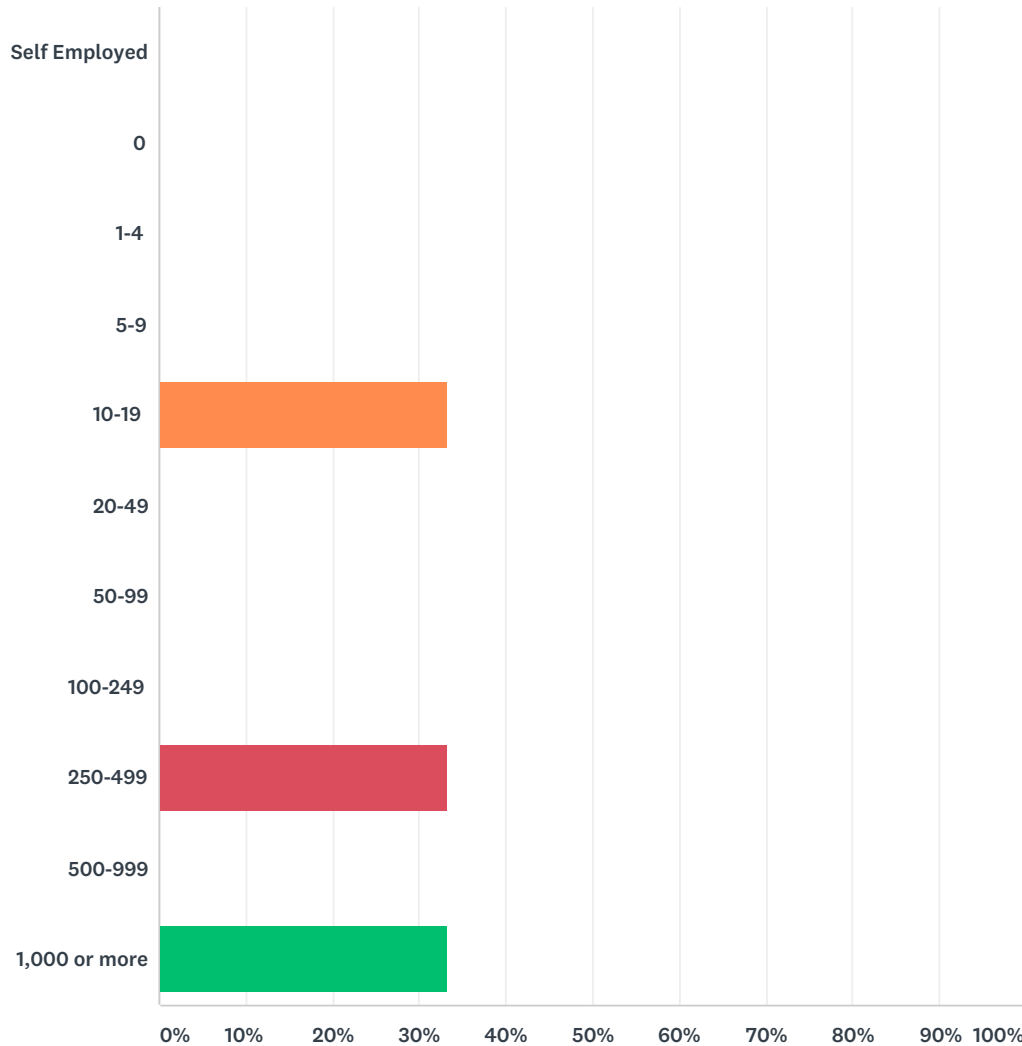
ANSWER CHOICES	RESPONSES
----------------	-----------

Waukesha County Business Survey 2017

Agricultural	0.00%	0
Construction	0.00%	0
Health Services	0.00%	0
Social Services/Not-for-Profit	0.00%	0
Manufacturing	0.00%	0
Printing and Publishing	0.00%	0
Wholesale Trade (wholesale merchandise, goods, products...)	0.00%	0
Retail Trade (home, personal, recreation, building goods....)	0.00%	0
Finance, Insurance and Real Estate	0.00%	0
Hospitality and Food Service	0.00%	0
Business Services (businesses serving businesses)	0.00%	0
Personal Services (businesses serving individuals)	0.00%	0
Government	100.00%	4
Transportation / Logistics (trucking, warehousing...)	0.00%	0
Arts, Entertainment, Recreation	0.00%	0
Other	0.00%	0
TOTAL		4

Q35 9. Workforce (Expansion, Retention, Recruitment)a. What is the total number of employees you employ in Waukesha County?

Answered: 3 Skipped: 1



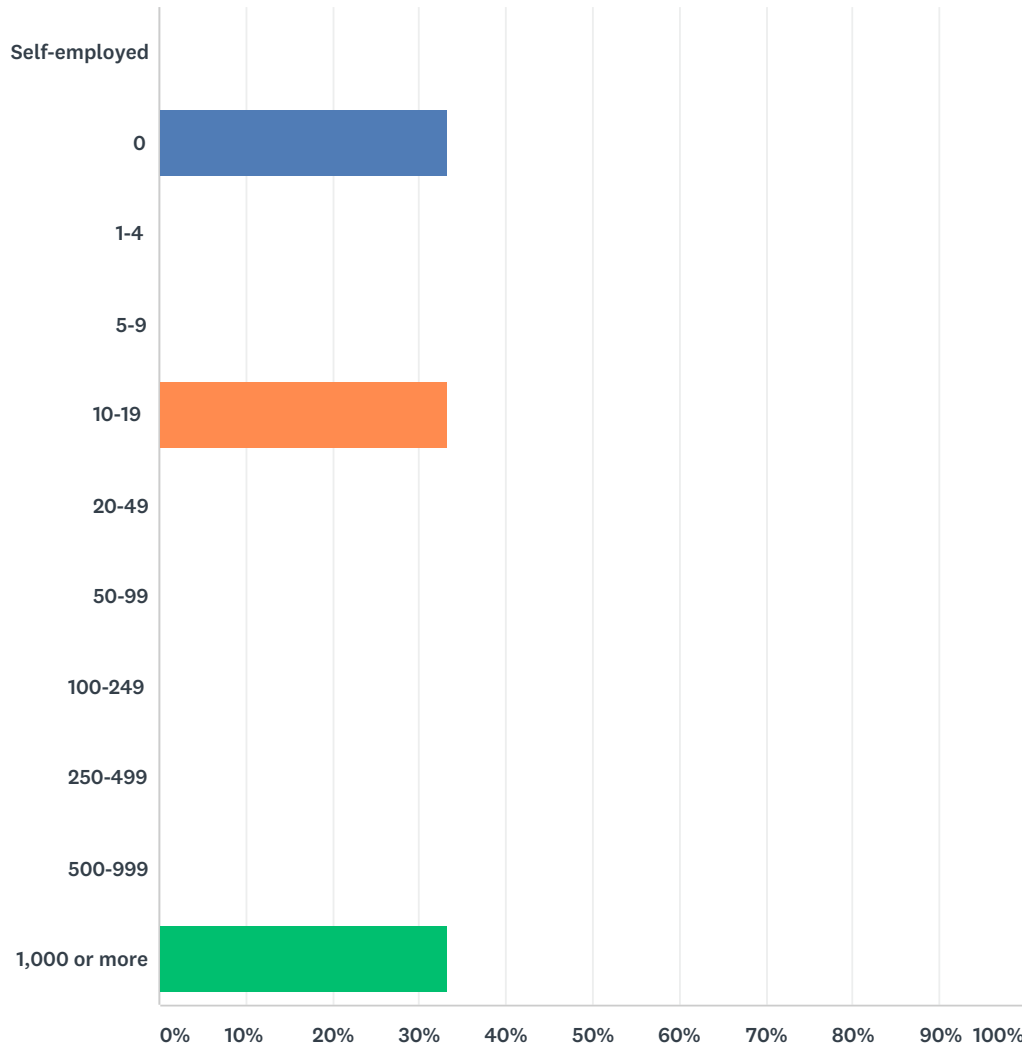
ANSWER CHOICES	RESPONSES
Self Employed	0.00% 0
0	0.00% 0
1-4	0.00% 0
5-9	0.00% 0
10-19	33.33% 1
20-49	0.00% 0
50-99	0.00% 0
100-249	0.00% 0
250-499	33.33% 1

Waukesha County Business Survey 2017

500-999	0.00%	0
1,000 or more	33.33%	1
TOTAL		3

Q36 b. What is the total number of employees you employ worldwide (including Waukesha County)?

Answered: 3 Skipped: 1



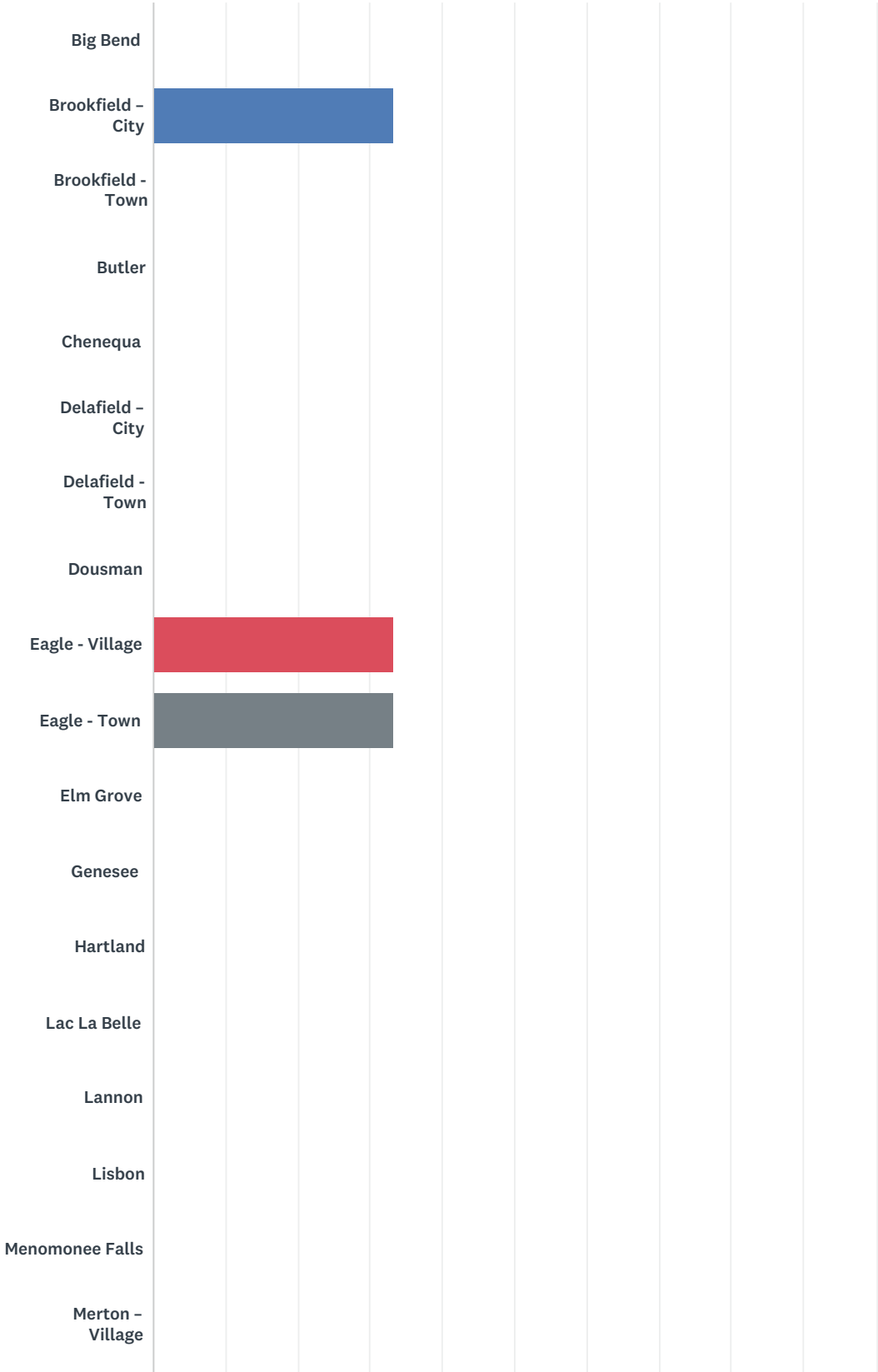
ANSWER CHOICES	RESPONSES	
Self-employed	0.00%	0
0	33.33%	1
1-4	0.00%	0
5-9	0.00%	0
10-19	33.33%	1
20-49	0.00%	0
50-99	0.00%	0
100-249	0.00%	0
250-499	0.00%	0

Waukesha County Business Survey 2017

500-999	0.00%	0
1,000 or more	33.33%	1
TOTAL		3

Q37 10. Please identify your Business location(s) in Waukesha County.
(Check all that apply)

Answered: 3 Skipped: 1



Waukesha County Business Survey 2017



Waukesha County Business Survey 2017

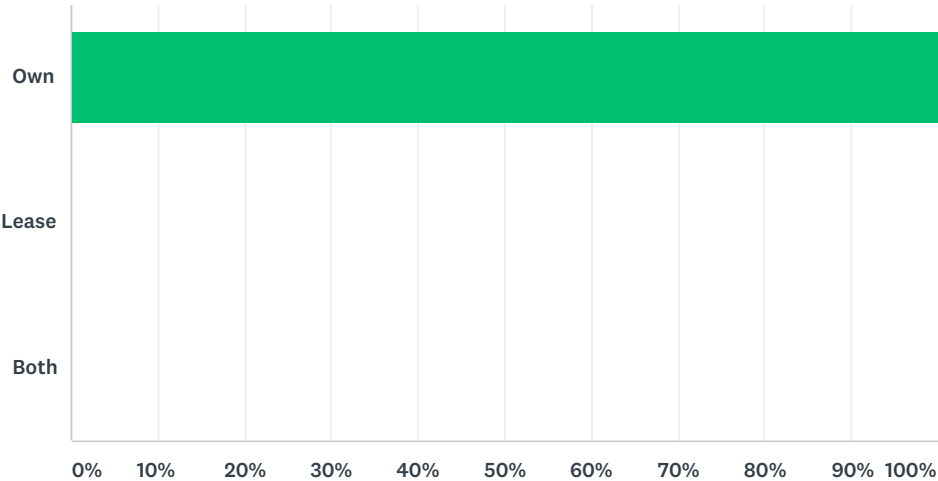
ANSWER CHOICES	RESPONSES	
Big Bend	0.00%	0
Brookfield – City	33.33%	1
Brookfield - Town	0.00%	0
Butler	0.00%	0
Chenequa	0.00%	0
Delafield – City	0.00%	0
Delafield - Town	0.00%	0
Dousman	0.00%	0
Eagle - Village	33.33%	1
Eagle - Town	33.33%	1
Elm Grove	0.00%	0
Genesee	0.00%	0
Hartland	0.00%	0
Lac La Belle	0.00%	0
Lannon	0.00%	0
Lisbon	0.00%	0
Menomonee Falls	0.00%	0
Merton – Village	0.00%	0
Merton - Town	0.00%	0
Mukwonago – Village	0.00%	0
Mukwonago - Town	0.00%	0
Muskego	0.00%	0
Nashotah	0.00%	0
New Berlin	0.00%	0
North Prairie	0.00%	0
Oconomowoc – City	0.00%	0
Oconomowoc – Town	0.00%	0
Oconomowoc Lake	0.00%	0
Ottawa	0.00%	0
Pewaukee – City	0.00%	0
Pewaukee - Village	0.00%	0
Summit	0.00%	0
Sussex	0.00%	0
Vernon	0.00%	0

Waukesha County Business Survey 2017

Wales	0.00%	0
Waukesha – City	33.33%	1
Waukesha – Town	0.00%	0
Outside Waukesha County	0.00%	0
Total Respondents: 3		

Q38 PHYSICAL SPECIFICATION AND FUTURE PLANS11. Do you own or lease your current business location?

Answered: 2 Skipped: 2



ANSWER CHOICES	RESPONSES	
Own	100.00%	2
Lease	0.00%	0
Both	0.00%	0
TOTAL		2

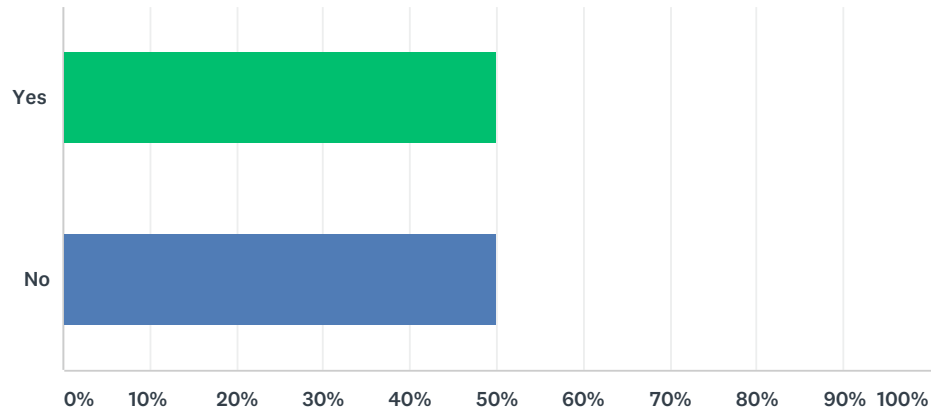
Q39 12. What percent of your facility's square footage are you currently utilizing?

Answered: 2 Skipped: 2

#	RESPONSES	DATE
1	All	8/8/2017 12:30 PM
2	30	8/8/2017 7:27 AM

Q40 13. Do you own or lease sufficient property to allow for expansion of your facility at this location?

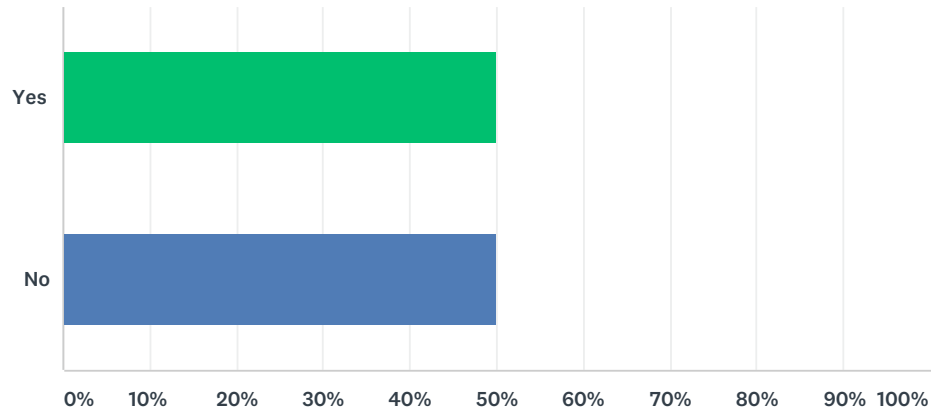
Answered: 2 Skipped: 2



ANSWER CHOICES	RESPONSES	
Yes	50.00%	1
No	50.00%	1
TOTAL		2

Q41 14. Are there technological innovations that you plan to put in place within the next two years?

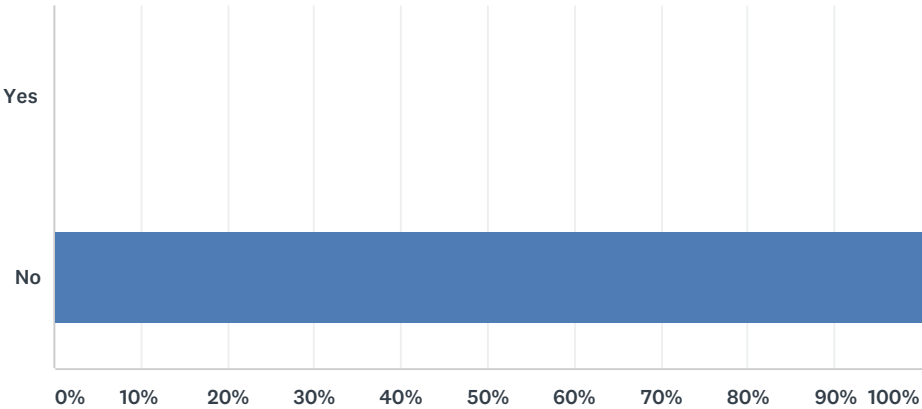
Answered: 2 Skipped: 2



ANSWER CHOICES	RESPONSES	
Yes	50.00%	1
No	50.00%	1
TOTAL		2

Q42 15. Do you plan to expand your business in the next three years?

Answered: 2 Skipped: 2

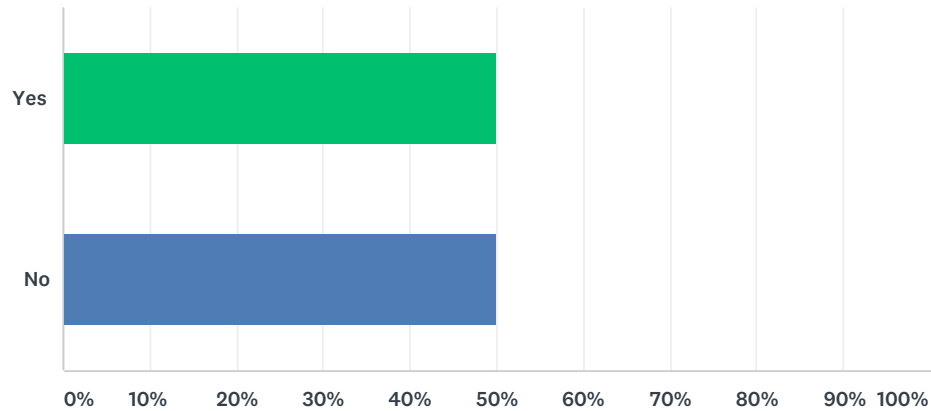


ANSWER CHOICES		RESPONSES	
Yes		0.00%	0
No		100.00%	2
TOTAL			2

#	PLEASE DESCRIBE	DATE
1	Need the Town and Village to back the project. And be willing to raise taxes.	8/8/2017 7:28 AM

Q44 16. Do you plan to expand your workforce in the next three years?

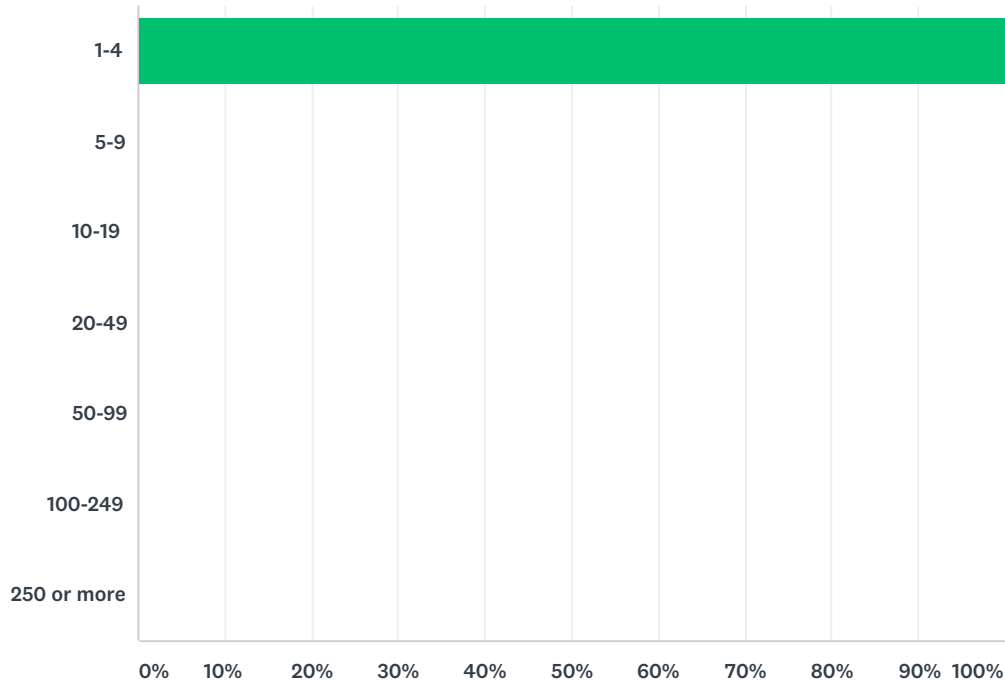
Answered: 2 Skipped: 2



ANSWER CHOICES		RESPONSES	
Yes		50.00%	1
No		50.00%	1
TOTAL			2

Q45 How many employees do you expect to hire in the next three years?

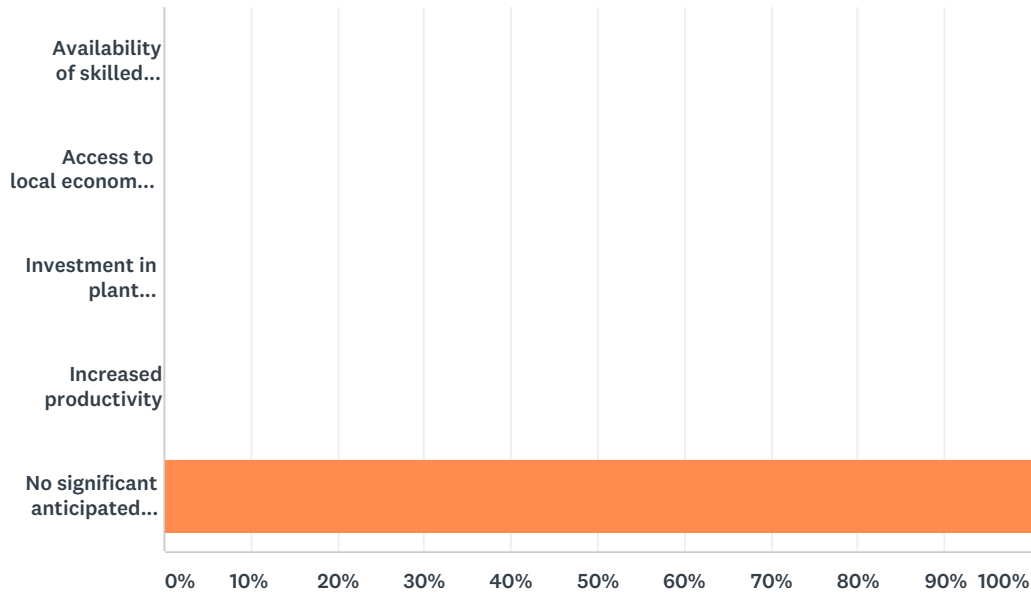
Answered: 1 Skipped: 3



ANSWER CHOICES	RESPONSES	
1-4	100.00%	1
5-9	0.00%	0
10-19	0.00%	0
20-49	0.00%	0
50-99	0.00%	0
100-249	0.00%	0
250 or more	0.00%	0
TOTAL		1

Q46 What is the primary reason your workforce will not be expanding in the next three years?

Answered: 1 Skipped: 3

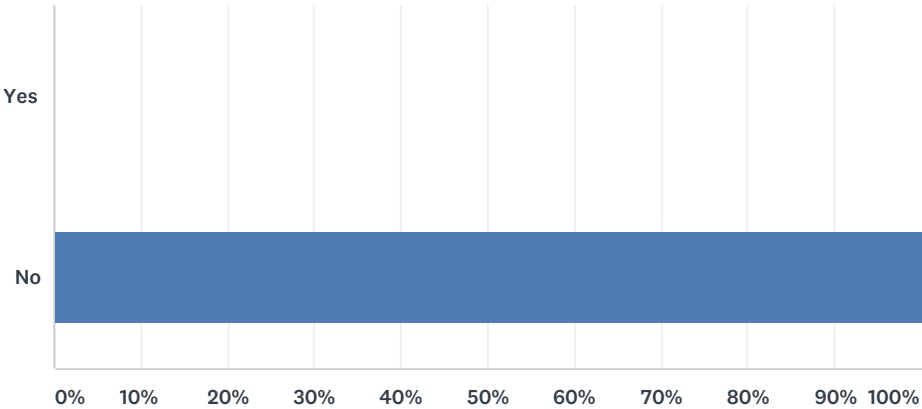


ANSWER CHOICES	RESPONSES	
Availability of skilled workers	0.00%	0
Access to local economic development grants, loans, and/or assistance	0.00%	0
Investment in plant efficiency and / or automation	0.00%	0
Increased productivity	0.00%	0
No significant anticipated growth in business	100.00%	1
TOTAL		1

#	OTHER (PLEASE SPECIFY)	DATE
	There are no responses.	

Q47 17. Is staff recruitment impacting your business?

Answered: 2 Skipped: 2



ANSWER CHOICES		RESPONSES	
Yes		0.00%	0
No		100.00%	2
TOTAL			2

Q49 18. What are the top three emerging or new training needs, technology, or workforce skills will be needed in your industry sector in the future?

Answered: 2 Skipped: 2

ANSWER CHOICES		RESPONSES	
1		100.00%	2
2		100.00%	2
3		100.00%	2

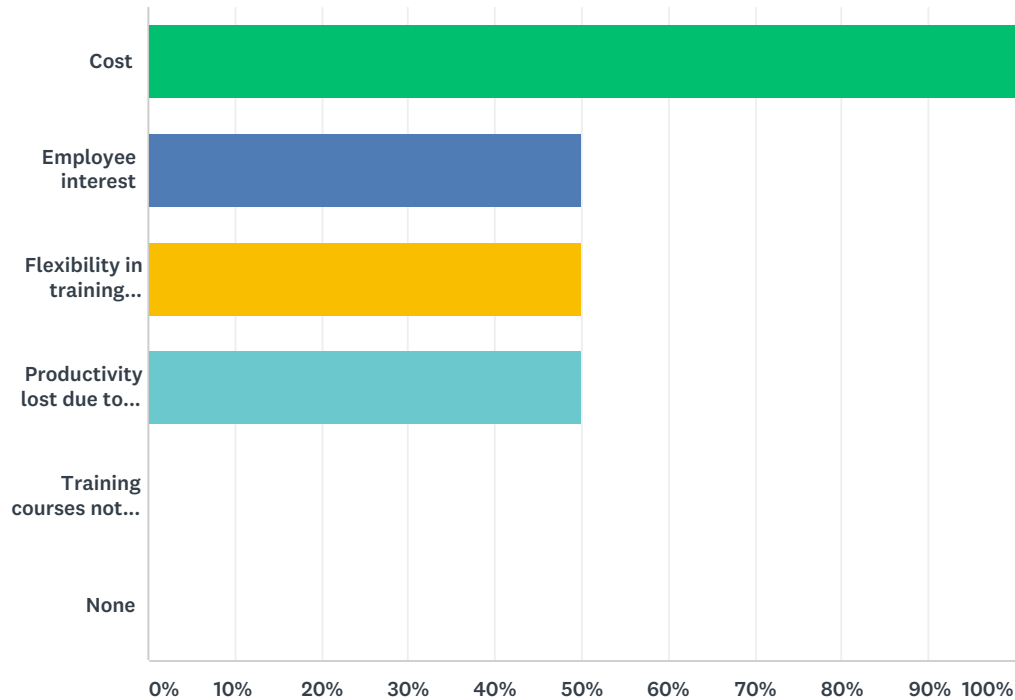
#	1	DATE
1	training skilled labor for water utility work	8/8/2017 12:34 PM
2	ability to work with a variety of people -- those with dementia, homeless, those with mental illness, etc.	8/8/2017 7:31 AM

#	2	DATE
1	continuous public works safety training	8/8/2017 12:34 PM
2	keep up with the technology that people are using	8/8/2017 7:31 AM

#	3	DATE
1	succession planning	8/8/2017 12:34 PM
2	bullying and how to deal with it	8/8/2017 7:31 AM

Q50 19. What barriers does your business face when providing training for employees? (Select all that apply)

Answered: 2 Skipped: 2

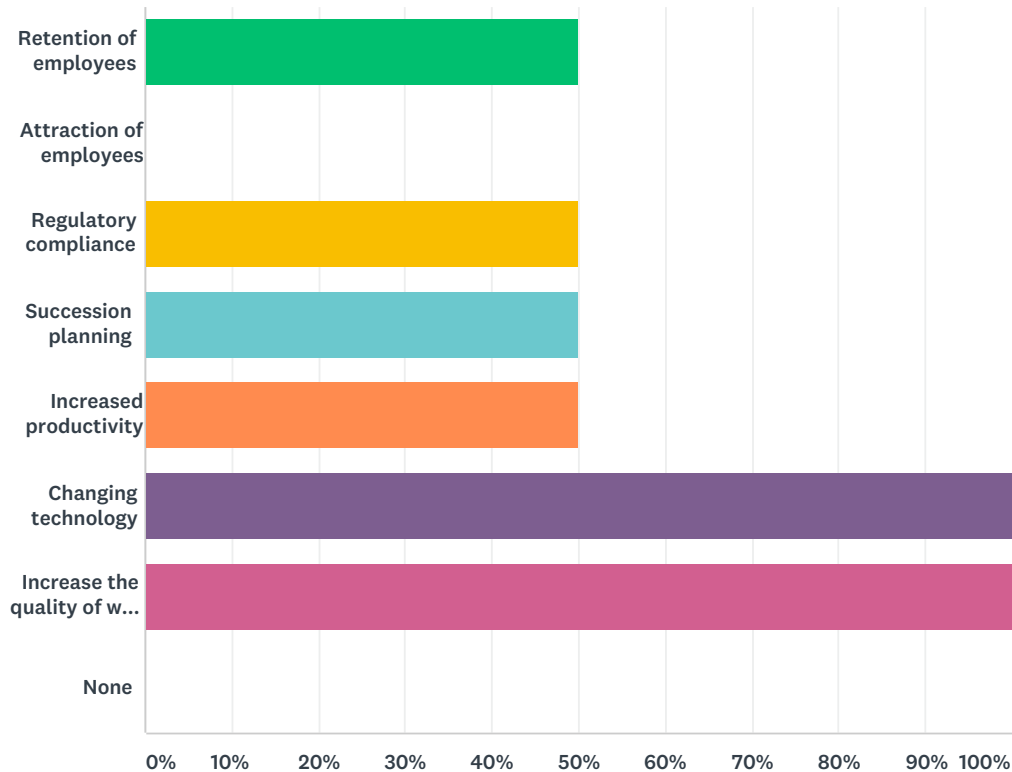


ANSWER CHOICES	RESPONSES	
Cost	100.00%	2
Employee interest	50.00%	1
Flexibility in training delivery (e.g., time and location)	50.00%	1
Productivity lost due to time off the job	50.00%	1
Training courses not available for my business needs	0.00%	0
None	0.00%	0
Total Respondents: 2		

#	OTHER (PLEASE SPECIFY)	DATE
1	Hard to get all part time folks to do training. Makes team building difficult too. And communication.	8/8/2017 7:32 AM

Q51 20. What are the primary factors driving your investment in training? (Select all that apply)

Answered: 2 Skipped: 2

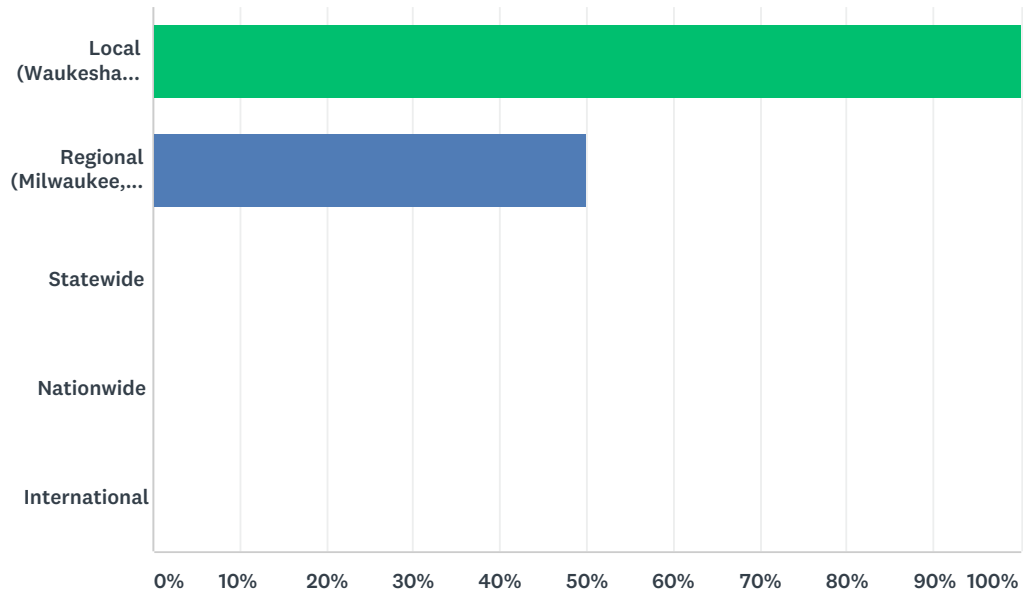


ANSWER CHOICES	RESPONSES	
Retention of employees	50.00%	1
Attraction of employees	0.00%	0
Regulatory compliance	50.00%	1
Succession planning	50.00%	1
Increased productivity	50.00%	1
Changing technology	100.00%	2
Increase the quality of work product	100.00%	2
None	0.00%	0
Total Respondents: 2		

#	OTHER (PLEASE SPECIFY)	DATE
	There are no responses.	

Q52 21. Where are your major business customers or clients located? (Check all that apply)

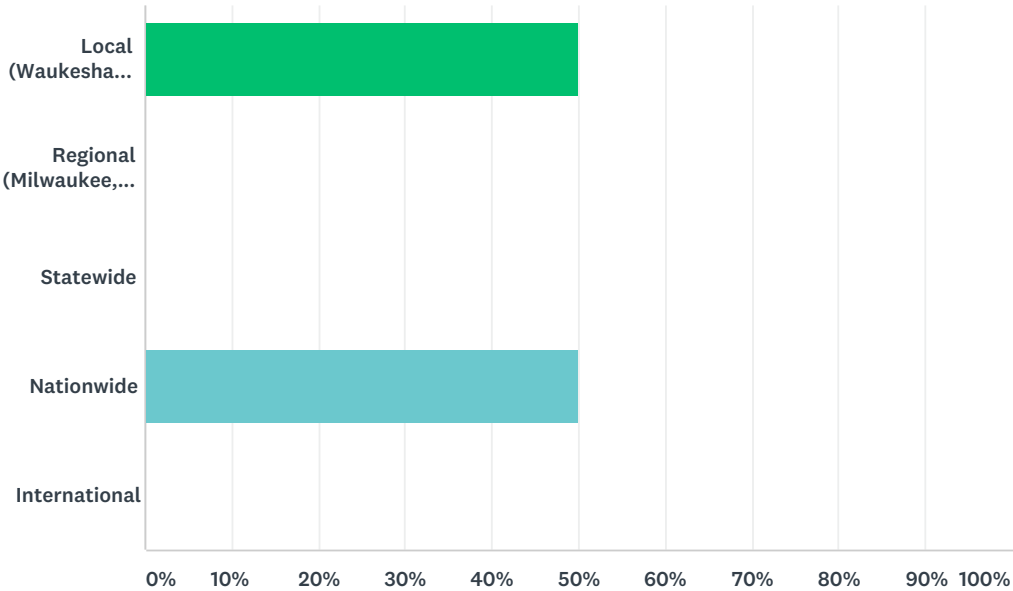
Answered: 2 Skipped: 2



ANSWER CHOICES	RESPONSES	
Local (Waukesha County)	100.00%	2
Regional (Milwaukee, Racine, Kenosha, Washington, Ozaukee & Walworth Counties)	50.00%	1
Statewide	0.00%	0
Nationwide	0.00%	0
International	0.00%	0
Total Respondents: 2		

Q53 22. Where are your major suppliers located? (Check all that apply)

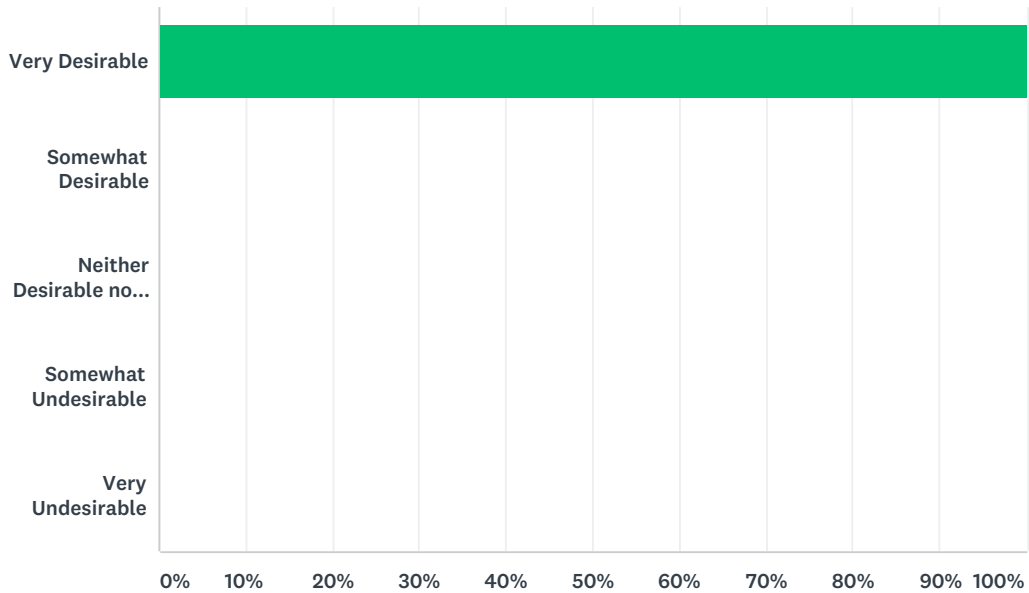
Answered: 2 Skipped: 2



ANSWER CHOICES	RESPONSES	
Local (Waukesha County)	50.00%	1
Regional (Milwaukee, Racine, Kenosha, Washington, Ozaukee & Walworth Counties)	0.00%	0
Statewide	0.00%	0
Nationwide	50.00%	1
International	0.00%	0
Total Respondents: 2		

Q54 23. How do you consider Waukesha County as a place to do business?

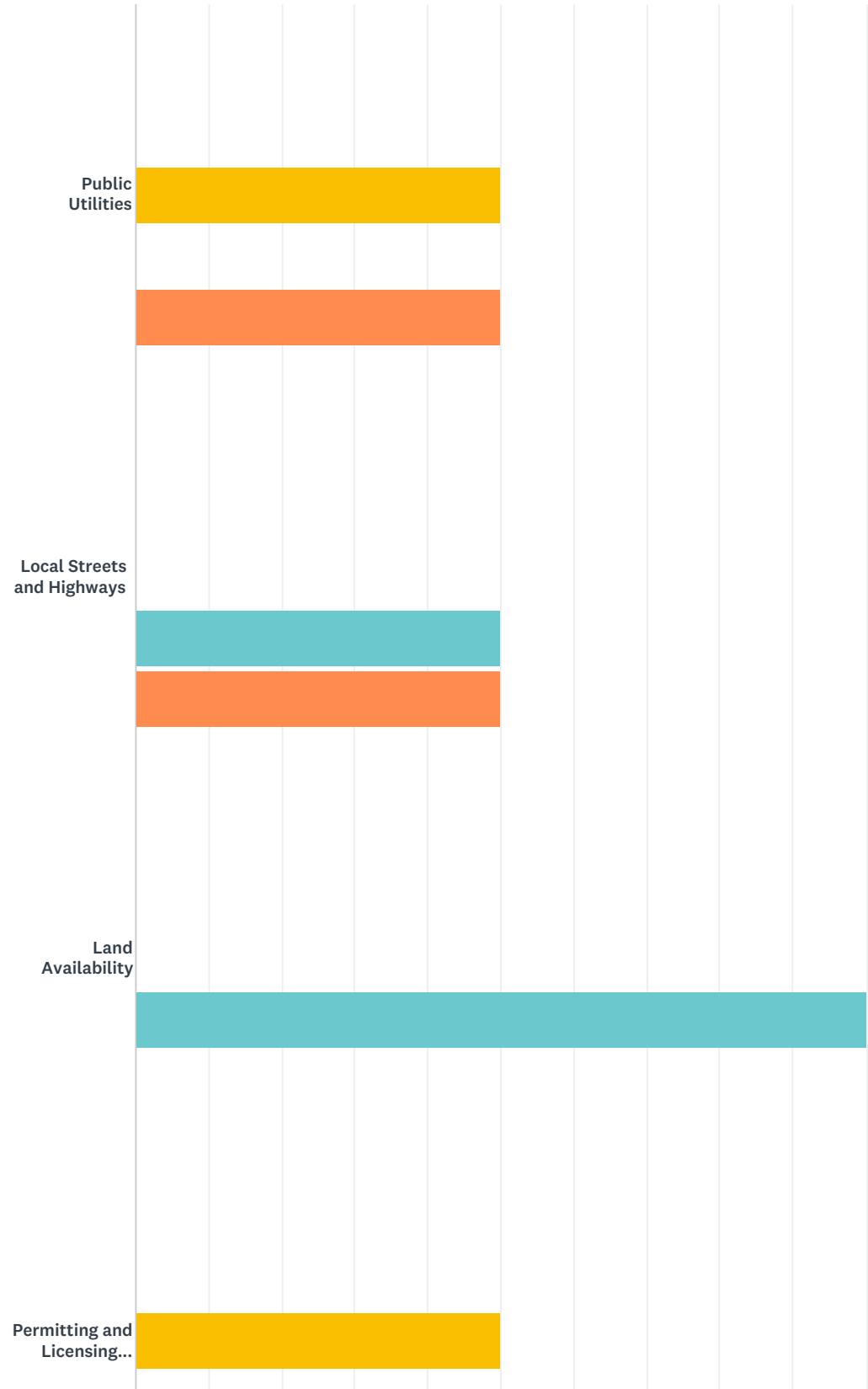
Answered: 2 Skipped: 2



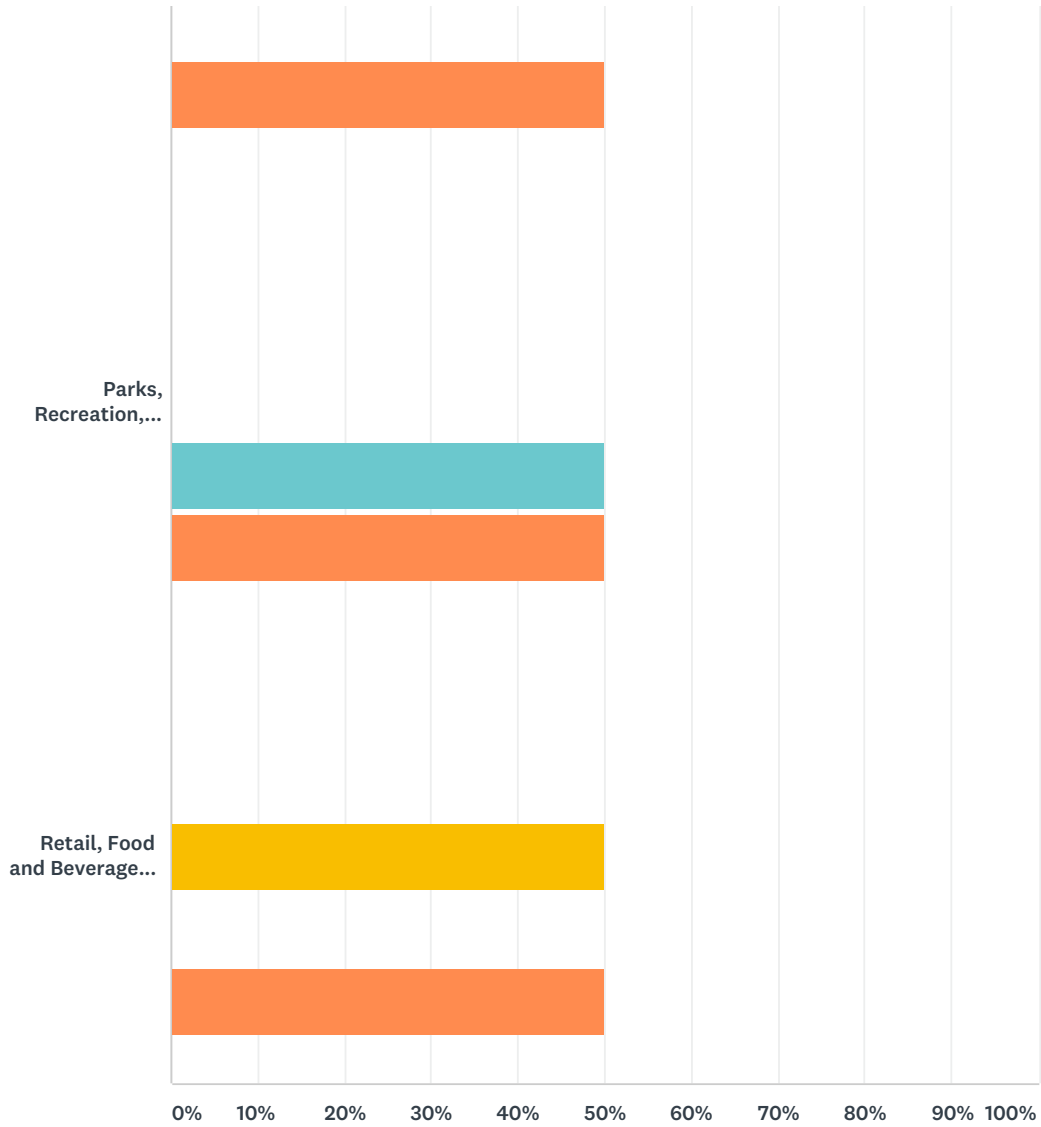
ANSWER CHOICES	RESPONSES	
Very Desirable	100.00%	2
Somewhat Desirable	0.00%	0
Neither Desirable nor Undesirable	0.00%	0
Somewhat Undesirable	0.00%	0
Very Undesirable	0.00%	0
TOTAL		2

Q55 24. How do you rate the following services in the municipality your business is located?

Answered: 2 Skipped: 2



Waukesha County Business Survey 2017



■ Very Unsatisfied
 ■ Unsatisfied
 ■ Neither Satisfied nor Dissatisfied
 ■ Satisfied
 ■ Very Satisfied

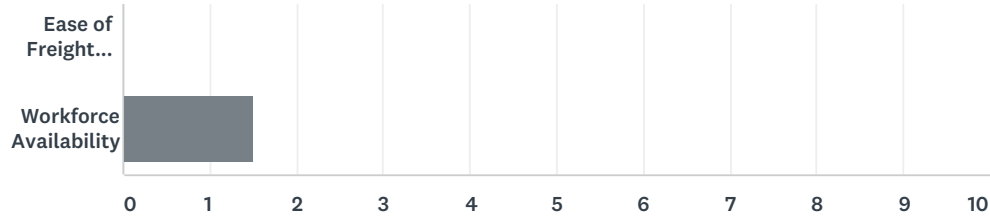
	VERY UNSATISFIED	UNSATISFIED	NEITHER SATISFIED NOR DISSATISFIED	SATISFIED	VERY SATISFIED	TOTAL
Public Utilities	0.00% 0	0.00% 0	50.00% 1	0.00% 0	50.00% 1	2
Local Streets and Highways	0.00% 0	0.00% 0	0.00% 0	50.00% 1	50.00% 1	2
Land Availability	0.00% 0	0.00% 0	0.00% 0	100.00% 2	0.00% 0	2
Permitting and Licensing Assistance	0.00% 0	0.00% 0	50.00% 1	0.00% 0	50.00% 1	2
Parks, Recreation, Cultural Amenities	0.00% 0	0.00% 0	0.00% 0	50.00% 1	50.00% 1	2
Retail, Food and Beverage Services	0.00% 0	0.00% 0	50.00% 1	0.00% 0	50.00% 1	2

Q56 25. If you were going to relocate your business, please choose the top three factors that would be most important (1 most important).

Answered: 2 Skipped: 2



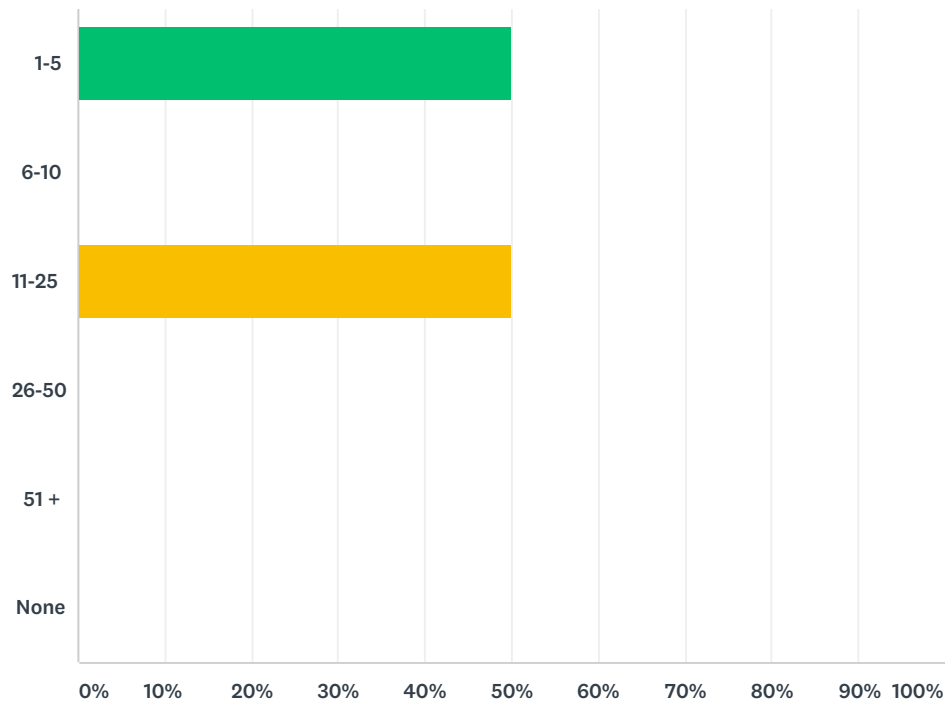
Waukesha County Business Survey 2017



	FIRST CHOICE	SECOND CHOICE	THIRD CHOICE	TOTAL	WEIGHTED AVERAGE
Transit	0.00% 0	0.00% 0	0.00% 0	0	0.00
Taxes	0.00% 0	0.00% 0	100.00% 1	1	3.00
Available Land	0.00% 0	0.00% 0	0.00% 0	0	0.00
Available existing building	0.00% 0	0.00% 0	0.00% 0	0	0.00
K-12 System	0.00% 0	0.00% 0	0.00% 0	0	0.00
Access to Higher Education	0.00% 0	0.00% 0	0.00% 0	0	0.00
Roads-local	0.00% 0	0.00% 0	0.00% 0	0	0.00
Roads-interstate	0.00% 0	0.00% 0	0.00% 0	0	0.00
Crime	0.00% 0	0.00% 0	0.00% 0	0	0.00
Near Distributors	0.00% 0	0.00% 0	0.00% 0	0	0.00
Near Customers	100.00% 1	0.00% 0	0.00% 0	1	1.00
Available Parking	0.00% 0	0.00% 0	0.00% 0	0	0.00
Access to Airport	0.00% 0	0.00% 0	0.00% 0	0	0.00
Parks and Recreational Opportunities	0.00% 0	0.00% 0	0.00% 0	0	0.00
Proximity to Owner's Residence	0.00% 0	0.00% 0	0.00% 0	0	0.00
Commitment to Current Location	0.00% 0	0.00% 0	100.00% 1	1	3.00
Local Regulatory Environment	0.00% 0	100.00% 1	0.00% 0	1	2.00
Rail Service	0.00% 0	0.00% 0	0.00% 0	0	0.00
Ease of Freight Movement	0.00% 0	0.00% 0	0.00% 0	0	0.00
Workforce Availability	50.00% 1	50.00% 1	0.00% 0	2	1.50

Q57 26. If a bus line were provided near your business, what is the estimated number of employees/customers that would use that service?

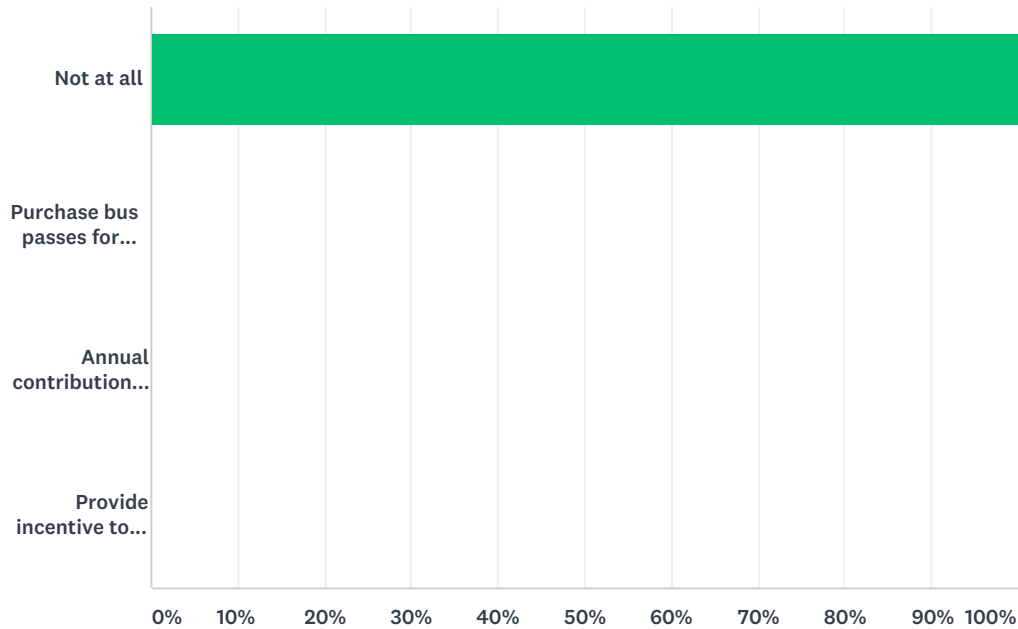
Answered: 2 Skipped: 2



ANSWER CHOICES	RESPONSES	
1-5	50.00%	1
6-10	0.00%	0
11-25	50.00%	1
26-50	0.00%	0
51 +	0.00%	0
None	0.00%	0
TOTAL		2

Q58 27. How willing are you to be a financial partner in providing transit for your business needs?

Answered: 2 Skipped: 2

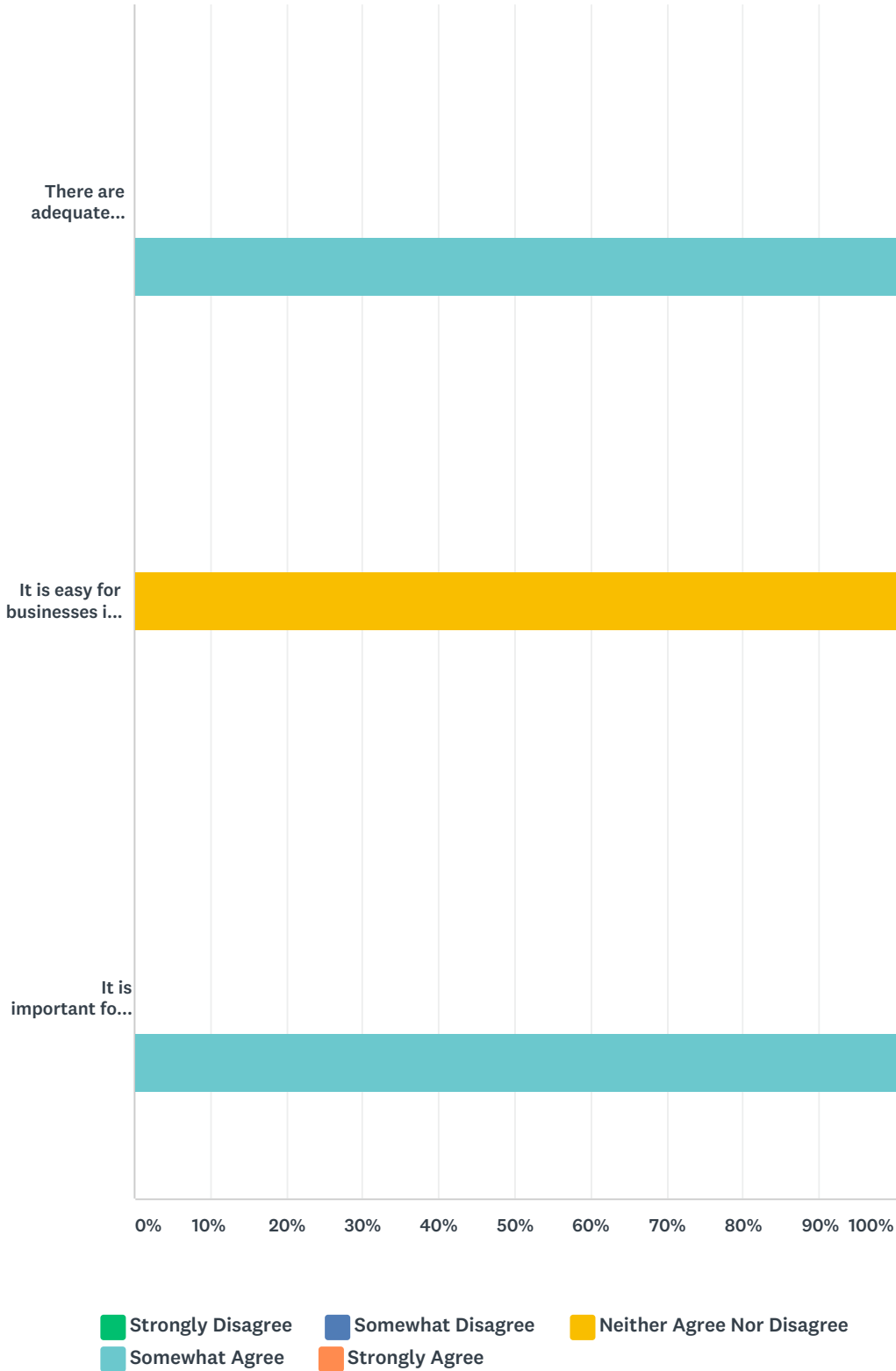


ANSWER CHOICES	RESPONSES	
Not at all	100.00%	2
Purchase bus passes for employees	0.00%	0
Annual contribution for operating costs	0.00%	0
Provide incentive to employees who do not drive	0.00%	0
TOTAL		2

#	OTHER (PLEASE SPECIFY)	DATE
	There are no responses.	

Q59 FINANCIAL AND BUSINESS STARTUP ASSISTANCE28. Please indicate the extent to which you agree with the following?

Answered: 1 Skipped: 3

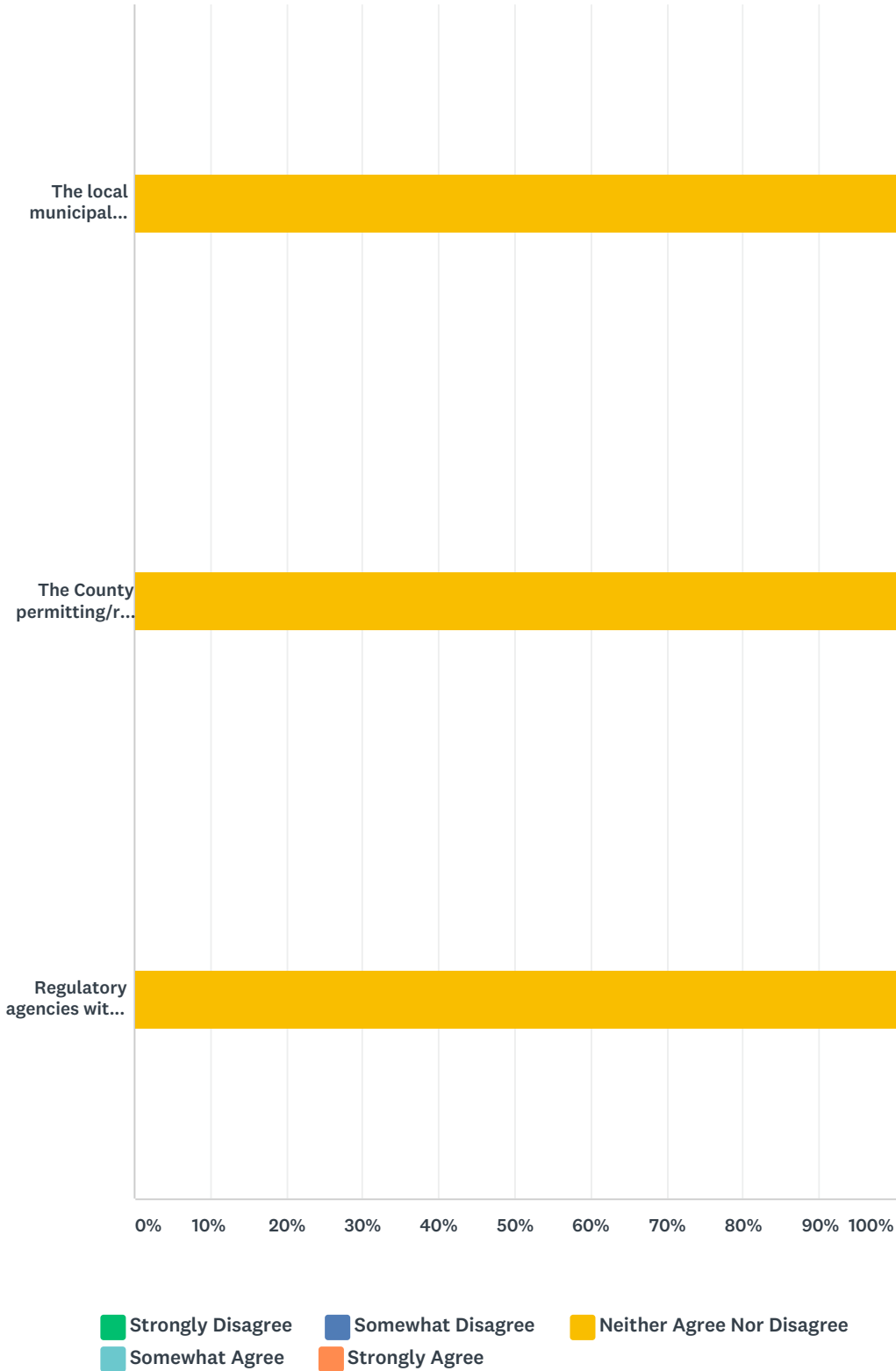


Waukesha County Business Survey 2017

	STRONGLY DISAGREE	SOMEWHAT DISAGREE	NEITHER AGREE NOR DISAGREE	SOMEWHAT AGREE	STRONGLY AGREE	TOTAL
There are adequate financial resources available to assist business in Waukesha County.	0.00% 0	0.00% 0	0.00% 0	100.00% 1	0.00% 0	1
It is easy for businesses in Waukesha County to identify available financial assistance resources.	0.00% 0	0.00% 0	100.00% 1	0.00% 0	0.00% 0	1
It is important for businesses to have access to Interest rate subsidized funding to support job retention and job growth.	0.00% 0	0.00% 0	0.00% 0	100.00% 1	0.00% 0	1

Q60 29. Please indicate the extent to which you agree with the following statements:

Answered: 1 Skipped: 3



Waukesha County Business Survey 2017

	STRONGLY DISAGREE	SOMEWHAT DISAGREE	NEITHER AGREE NOR DISAGREE	SOMEWHAT AGREE	STRONGLY AGREE	TOTAL
The local municipal permitting/review staff are helpful and cooperative.	0.00% 0	0.00% 0	100.00% 1	0.00% 0	0.00% 0	1
The County permitting/review staff are helpful and cooperative.	0.00% 0	0.00% 0	100.00% 1	0.00% 0	0.00% 0	1
Regulatory agencies within Waukesha County, and its municipalities, coordinate well on permitting processes.	0.00% 0	0.00% 0	100.00% 1	0.00% 0	0.00% 0	1

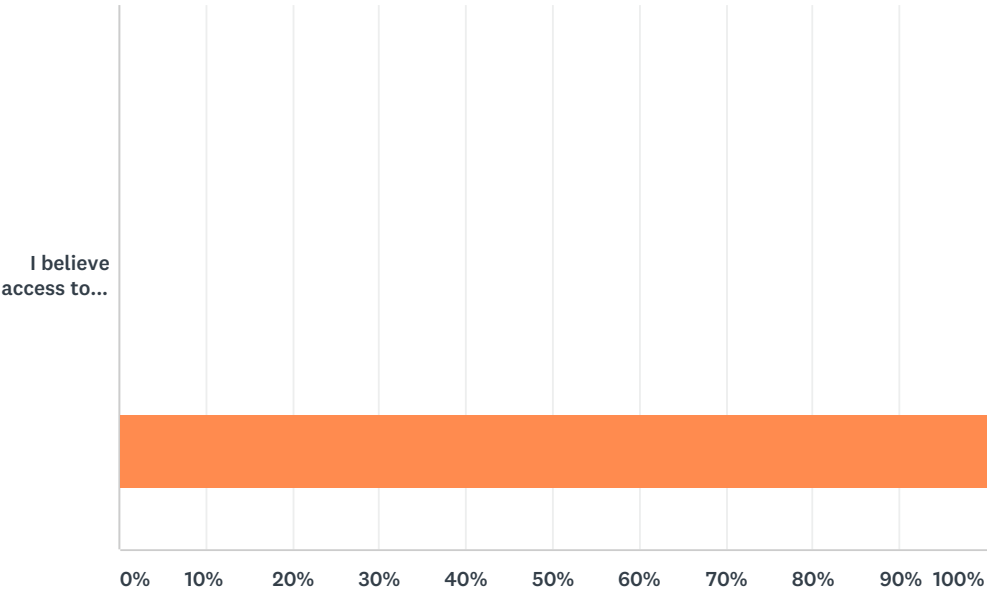
Q61 Any additional feedback you would like to provide about your experiences with local municipal and/or County permitting/review staff.

Answered: 0 Skipped: 4

#	RESPONSES	DATE
	There are no responses.	

Q62 WORKFORCE HOUSING30. Please indicate the extent to which you agree with the following statement:

Answered: 1 Skipped: 3



Strongly Disagree Somewhat Disagree Neither Agree Nor Disagree
Somewhat Agree Strongly Agree

	STRONGLY DISAGREE	SOMEWHAT DISAGREE	NEITHER AGREE NOR DISAGREE	SOMEWHAT AGREE	STRONGLY AGREE	TOTAL
I believe access to affordable housing is an issue in attracting and retaining employees in Waukesha County.	0.00% 0	0.00% 0	0.00% 0	0.00% 0	100.00% 1	1

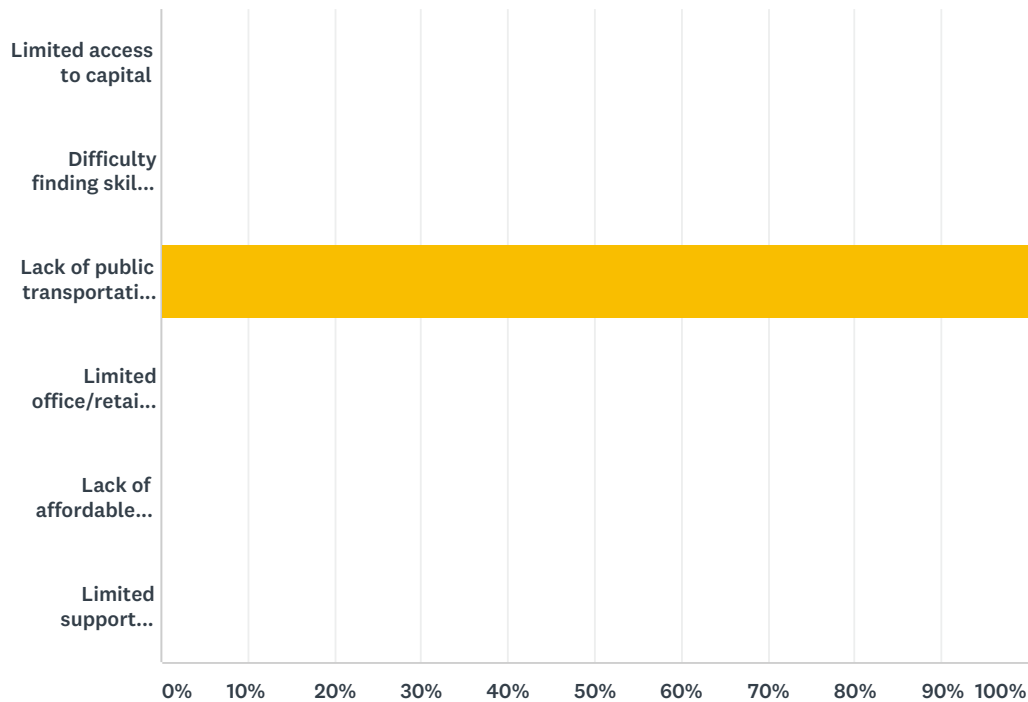
Q63 ECONOMIC VISIONING31. In what year was your business started?

Answered: 1 Skipped: 3

#	RESPONSES	DATE
1	1974	8/8/2017 7:39 AM

Q64 32. What do you consider to be the primary challenges you faced in starting or growing your business? (Check all that apply)

Answered: 1 Skipped: 3



ANSWER CHOICES	RESPONSES	
Limited access to capital	0.00%	0
Difficulty finding skilled workforce	0.00%	0
Lack of public transportation options	100.00%	1
Limited office/retail space options	0.00%	0
Lack of affordable housing	0.00%	0
Limited support resources (incubators, mentors, counseling, etc.)	0.00%	0
Total Respondents: 1		

#	OTHER (PLEASE SPECIFY)	DATE
1	The library isn't easy to get to for all residents.	8/8/2017 7:40 AM

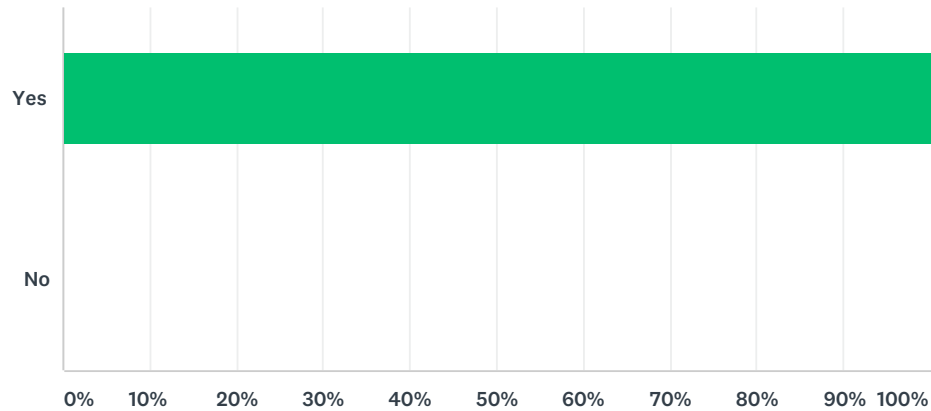
Q65 33. If you plan to expand your business in Waukesha County in the next 3 years, what assistance do you think you will need?

Answered: 0 Skipped: 4

#	RESPONSES	DATE
	There are no responses.	

Q66 34. Have your sales grown in the last year?

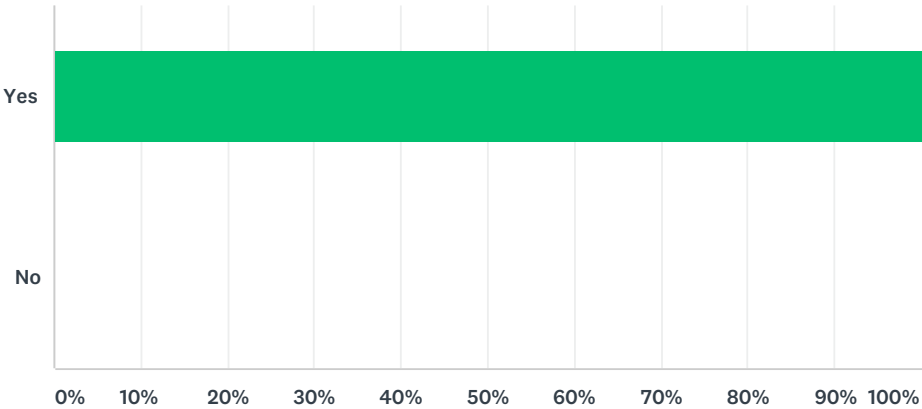
Answered: 1 Skipped: 3



ANSWER CHOICES		RESPONSES	
Yes		100.00%	1
No		0.00%	0
TOTAL			1

Q67 35. Do you project sales to grow in the coming year?

Answered: 1 Skipped: 3



ANSWER CHOICES		RESPONSES	
Yes		100.00%	1
No		0.00%	0
TOTAL			1